

## Message Text

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PAGE 01 KADUNA 00262 081021Z

54

ACTION OPIC-06

INFO OCT-01 AF-06 ISO-00 EB-07 /020 W  
----- 040092

R 080950Z MAR 76  
FM AMCONSUL KADUNA  
TO SECSTATE WASHDC 3311

UNCLAS KADUNA 0262

E.O. 11652: N/A  
TAGS: EFIN  
SUBJECT: WESTAM SCHEDULE

PASS OPIC FOR HENDERSON

REFS: (A) STATE 53410, (B) STATE 50954

1. RECOMMEND INCLUSION OF SAPELE IN WESTAM ITINERARY FOR  
7-8 PARTICIPANTS. FLEMING OFFER TO HOST GROUP GENEROUS &  
TENTATIVELY ACCEPTED BY PARNELL. ENVISION NON-AGRIBUSINESS,  
NON-TEXTILE GROUP AS PARTICIPANTS LED BY BATCHELDER.

2. PROPOSED SCHEDULE FOR SAPELE

FRIDAY MARCH 26  
0800-DEPART LAGOS FOR BENIN CITY  
0900-ARRIVE BENIN CITY  
1030-ARRIVE LIFE FLOUR MILL, SAPELE FOR TOUR MILL & WEST  
AFRICAS SHRIMPS  
1230-LUNCH HOSTED BY FLEMINGS FOR MISSION PARTICIPANTS STATE  
GOVT OFFICIALS & LOCAL BUSINESSMEN  
1430-TOUR AT&P (AFRICAN TIMBER & PLYWOOD), SAPELE  
1630-TOUR BY BOAT OF SAPELE PORT AREA INCLUDING VIEWING ATP  
PORT FACILITIES, MOBIL INSTALLATION AT OGHARIFE, NE  
FEDERAL SALT COMPANY, MISC SMALLER SAWMILLS  
1730-COCKTAILS AT HOME OF ETHIOPE SAWMILL MANAGING DIRECTOR  
GRYZCHIAK-ACCESSIBLE BY BOAT  
1900-RETURN LODGING FOR REST & CLEAN UP  
2000-SUPPER HOSTED BY FLEMINGS FOR MISSION PARTICIPANTS &  
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PAGE 02 KADUNA 00262 081021Z

OTHER LOCAL BUSINESSMEN

SATURDAY MARCH 27

0930 (APPROX)-DEPART SAPELE FOR LAGOS

3. GROUND TRANSPORTATION-FLEMING WILL ARRANGE THROUGH BENIN COMPEKY. BELIEVES WILL COST APPROXIMATELY \$100/DAY.

4. LODGING-GROUP CAN STAY IN AT&P GUEST LODGES. COST N15/DAY FOR DOUBLE ROOM.

5. AIR TRANSPORTATION-FLIGHT TO BENIN & RETURN APPROXIMATELY \$50. EMBASSY WILL BOOK GOING, FLEMING RETURN. NEED NAMES OF PARTICIPANTE SOONEST FOR CONFIRMATION ON PASSENGER LIST. IN LIGHT HEAVY INTRA-COUNTRY TRAVEL SINCE CURFEW LIFTED BLOCK SEAT RESERVATION INEFFECTIVE. FLEMING NEEDS NAMES BY THURS MARCH 11 IF POSSIBLE.

6. COMMENT-FLEMING OFFER TNSPONSOR, GUIDE, ENTERTAIN, & MAKE DETAILED ARRANGEMENTS FOR GROUP EXTREMELY GENEROUS. GOVERNMENT CONTACTS WILL PROBABLY INCLUDE COMMISSIONERS FOR TRADE & INDUSTRY, & FINANCE FOR BENDEL STATE. BUSINESS CONTACTS WILL INCLUDE NIGERIAN & EXPATRIATE BUSINESS MEN FROM SURROUNDING AREA. TOUR OF LIFE FLOUR & WEST AFRICAN SHRIMPS WILL BE EFFECTIVE PLUG FOR OPIC SERVICES AS WELL AS INTERESTING. AT&P TOUR EXTREMELY PROFESSIONAL & USEFUL ACCORDING FLEMING. AT&P BILLED AS LARGEST SAWMILL/PLYWOOD COMPLEX IN WORLD. FLEMING EXTREMELY VALUABLE SOURCE OF INFO FOR MISSION MEMBERS. PLEASE CONFIRM SOONEST ACCEPTABILITY OF PROPOSED CHANGE IN MISSION ITINERARY.

7. ALSO DISCUSSED WEST AFRICAN SHRIMPS LOAN PROPOSAL WITH FLEMING & STRAIT. BOTH PLEASED WITH OPIC PARTICIPATION. PASS LUBLIN: FLEMING, PARNELL WILL DISCUSS PROPOSAL WITH FLEMING LAWYER TUES. PARRLL HAS ALSO DISCUSSED POSSIBILITY OF REPRESENTATION WITH TWO OTHER LAW FIRMS, ONE SUGGESTED BY EMBASSY OTHER BY OMONI, NBCI GEN COUNSEL. IN FORMER CASE BID SEEMED EXHORBITANT, IN LATTER, CONCERNED WITH LACK OF EXPERIENCE. HOPGIULLY DISCUSSION WITH FLEMING WYER WILL PR  
CUCE ACCEPTABLE ALTERNATIVE. WILL RELAY DETAILS FOR  
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PAGE 03 KADUNA 00262 081021Z

YOUR CONSIDERATION AFTER MEETING.  
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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** ITINERARY, WESTAM, TRADE VISITS, FOREIGN INVESTMENTS  
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**TAGS:** EFIN  
**To:** STATE  
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